

- (1) Please attach audited financial statements, including a statement of income, a balance sheet and a sources and uses of funds statement, together with any notes necessary to the understanding of the financial statements, for the last three fiscal years for the Applicant and any controlling entities. If audited information is not available, unaudited information is to be provided, and certified as correct by the Applicant's Chief Financial Officer. The Applicant should provide this information for its operations in the County and separate information for any affiliate or parent company where necessary to understand the statement for the County system, or where the debt, interest or other obligations or assets of such affiliate or parent Company is in any way allocated to the County system.

**The full response to this question includes confidential or proprietary information regarding Comcast's subscribers. As discussed in the accompanying Memorandum on Legal Issues, this information warrants protection from public disclosure under applicable law. Therefore, Comcast will permit the County to inspect such information in Comcast's office. Comcast will not submit the information to the County or allow the County to copy such information until an appropriate confidentiality agreement is reached.**

**Comcast does not maintain accounting records to separately show assets, liabilities, revenue or expenses for Fairfax County.**

- (2) For the last three calendar years, to the extent not provided in the statements identified above, identify:
- (a) total revenues, listed separately for equipment, service charges for each tier of service, and miscellaneous revenues. Equipment revenues are revenues from:
    - (i) equipment sales and leases to subscribers;
    - (ii) installation, reconnection, and tier changing charges; and
    - (iii) additional outlets.

**The full response to this question includes confidential or proprietary information regarding Comcast's finances. As discussed in the accompanying Memorandum on Legal Issues, this information warrants protection from public disclosure under applicable law. Therefore, Comcast will permit the County to inspect such**

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\* The Memorandum on Legal Issues submitted as part of the Proposal sets forth the legal principles governing Comcast's response to this Form.

**information in Comcast's office. Comcast will not submit the information to the County or allow the County to copy such information until an appropriate confidentiality agreement is reached.**

(b) the subscribers, listed separately, for each service tier.

**The full response to this question includes confidential or proprietary information regarding Comcast's finances. As discussed in the accompanying Memorandum on Legal Issues, this information warrants protection from public disclosure under applicable law. Therefore, Comcast will permit the County to inspect such information in Comcast's office. Comcast will not submit the information to the County or allow the County to copy such information until an appropriate confidentiality agreement is reached.**

(3) Please identify the existing and expected financial obligations of the Applicant and its financial guarantors over the next five years. Specifically identify those obligations or expected obligations within other franchise areas.

**The existing and expected financial obligations of Comcast Corporation are disclosed by law pursuant to its Annual Report and SEC filings. Comcast of Virginia, Inc. has no material financial obligations except those incurred in the normal operation of its business.**

As part of your response to this Form, please provide the historical financial data requested above in the same format used in your response to Form III.F.

**See response to Form III.F.**